

June 30th, 2022



To Our Valued Customers,

Cost increases in oleochemicals, petrochemicals, energy costs, and transportation have necessitated the price adjustments below on select product classes.

Effective on all orders shipping on or after July 15<sup>th</sup>, 2022, or as our contracts allow, Colonial Chemical will adjust pricing upwards as noted below, detailed by product class. If you have any questions regarding your account specifically, please contact your Colonial sales representative or customer service representative. Our list of sales representatives by geography is here: <https://colonialchem.com/sales-regions/>

Colonial Trade Name	Product Category	Price Increase (\$USD/lb)
Cola <sup>®</sup> Carb	Ether Carboxylates	\$0.03 – \$0.05/lb
Cola <sup>®</sup> Cor (select products)	Acyl Amido Carboxylic Corrosion Inhibitors	\$0.76 – \$0.80/lb
Cola <sup>®</sup> Fax	Phosphate Esters	\$0.11 – \$0.14/lb
Cola <sup>®</sup> Lac	Morpholine Lactates	\$0.06 – \$0.09/lb
Cola <sup>®</sup> Liquid	Non-DEA Liquid Amides and Amide Blends	\$0.13 – \$0.16/lb
Cola <sup>®</sup> Lube	Metalworking Lubricant Additives	\$0.05 – \$0.07/lb
Cola <sup>®</sup> Lux	Amine Oxides	\$0.08 – \$0.10/lb
Cola <sup>®</sup> Mid (select products)	MEA, MIPA, and DEA-based amides	\$0.25 – \$0.80/lb
Cola <sup>®</sup> Mine	2:1 DEA-based amides	\$0.15 – \$0.18/lb
Cola <sup>®</sup> Mulse CS & HP Products	Cationic Emulsifiers	\$0.03 – \$0.05/lb
Cola <sup>®</sup> Teric (select products)	Amphoterics	\$0.10 – \$0.20/lb
Cola <sup>®</sup> Trope (select products)	Hydrotropes	\$0.10 – \$0.12/lb
Cola <sup>®</sup> Zoline (select products)	Imidazolines	\$0.18 – \$0.20/lb
Colonial 1240, 1260, 1260-MOD, 1360	Neutralized DDBSA Surfactants	\$0.05 – \$0.07/lb
Colonial AOS-40 & AOS-40 UP	Alpha Olefin Sulfonates	\$0.08 – \$0.10/lb
Colonial DF-16	Industrial Surfactants	\$0.13 – \$0.15/lb
Colonial SDS-40, SLS, SOS	Alkyl Sulfates	\$0.13 – \$0.15/lb
Colonial SLES-2, SLES-60, SLES-70, STDES, TEALS	Alkyl Ether Sulfates	\$0.13 – \$0.15/lb
Select Dry Products	Dry Surfactants	\$0.05 – \$7.00/lb
Transportation*	All Delivered Pricing on Bulk, LTL & FTL	\$0.02

*\*Addition to product price adjustment above*

Thank you for your business and interest in Colonial Chemical products.